

Attention  Customers
who are Glanbia milk suppliers

Have you recently been refused a fixed price milk contract by Glanbia because you preferred to buy a better value, better quality feedstuff from J Grennan & Sons?

If so then contact us about our new;

Five-year Fixed 31.5 cent / litre base milk price*.

(*Based on 3.3% Milk Protein and 3.6% Butterfat - Includes Vat @5.4%)

This means J Grennan & Sons will guarantee you 31.5 cents /litre as a base price for your milk, over a five-year term, without you being under any obligation whatsoever to buy our feeds.

How it works;

1. If the average base price you are paid for your milk by Glanbia over the term dips under our price, we will pay you the difference.
2. If the average base price you are paid for your milk by Glanbia over the term exceeds our price, you pay us the difference.
3. This arrangement will apply to a maximum of 20% of your annual milk output
4. Limited quantities – this offer will be available on a first come - first served basis.

We know our feed quality is streets ahead when our competitor has to pay their customers to buy their product.

Quality Pays

Nugget feeds combined with our excellent on-farm support, can deliver long term dividends to you & your cows that are much more valuable than any feed price subsidy will ever be. Take the following figures;

In the average Irish Dairy cow*

- A concentrate that can deliver a 0.1% lift in milk protein is worth €39.33* EXTRA / tonne.
- A concentrate that can deliver a 0.33 litre lift in milk yield/cow/day is worth €32.17* EXTRA / tonne.

These 2 minimal improvements combined, are worth €71.50 / tonne - A concentrate that can deliver increased milk protein will usually deliver many additional & much more valuable long term benefits such as better cow condition, improved fertility, improved disease resistance & longer lasting cows.

So, what good is a €30 per tonne subsidy now?

(*Contact us or visit our website www.grennans.ie for more detail on these calculations)

At J Grennan & Sons we always do our best to support our customers

**Figures based on Teagasc National Farm Survey & eProfit Monitor 2016: National Average Lactation Yield of 5329 litres; Average Lactation length =285 days; Average concentrate intake per cow per lactation = 935 kgs; Average Milk price over last 5 years of 32 cent / litre; Milk protein price = €6.90 per kg.*



Our stand was visited by thousands at the recent National Ploughing Championships in Tullamore.

Sincere thanks to all our customers, suppliers, neighbours & friends who visited our trade stand at the National Ploughing in Screggan recently. We were delighted to meet you all and for many of us, it was a great opportunity to meet people we might have been dealing with over the phone for some time & had never actually met.

A special word of thanks to Tom, Mary & Enda Clair for allowing us display their wonderful Quad calves on our stand. The calves were in tremendous order & were a massive source of interest for the crowds of people who visited our stand. If ever there was an advertisement for our Nugget feedstuffs, these 4 calves are it.

Optimising Animal health at Housing is the Key to Animal Performance.

Housing marks an abrupt transition from pasture based husbandry to the management of cattle indoors and this has several implications for both man & beast.

Parasites to be targeted at housing include stomach worms, lungworms, liver fluke, chewing lice, sucking lice and mange mites. The number of parasites carried by cattle at housing can vary according to several factors, including their age, health status, previous grazing management and level of previous anthelmintic treatment. Contact any of our sales staff or retail outlets for more in-depth advice on this matter.



Silage Quality 2017?

With silage making finished for the year, the focus should now be on determining the quality of your silage. Apart from the standard test which determines the expected intake & feeding values of the silage, there is a second test option which looks at mineral levels. Mineral analysis is particularly important for dry cows. Standard test will cost €25. Mineral analysis will cost €40. Contact any of our staff to organise a test.